

# APOTEX BULLETIN

## From Canada to the Caribbean!

*Dear Caribbean Partners,*

*As we begin this new year, we hope that 2021 brings strength and prosperity, and that our Winter 2021 Apotex Bulletin, From Canada to the Caribbean, finds you and your families, colleagues, customers and patients healthy, safe and well. This edition provides updates on new products available through Apotex, introduces materials and resources to support our partners and customers, and keeps you informed of Apotex news.*

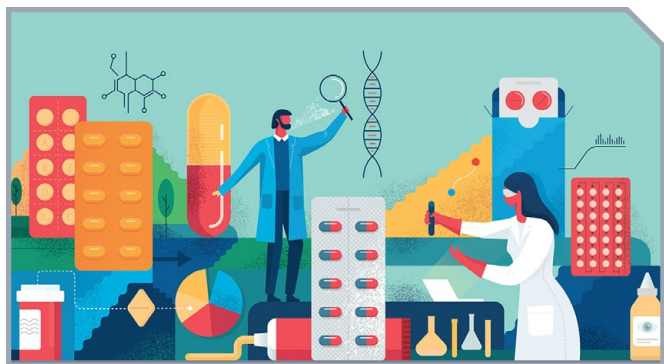
## Apotex Portfolio

### Status of Supply



**Nick Boorman, Vice President, Marketing for Canada & Caribbean** provides the following update on Apotex's product supply:

"Apotex is continuing to rebuild inventory on hand to support international demand after the unprecedented ordering patterns that arose during the early days of the COVID-19 pandemic. We have hired more than 500 people to support our Operations team in rebuilding inventory and restoring > 95% fill rates by Q3 of 2021. While challenges such as restricted flight availability persist, Apotex's focus on factors within our control will put us in the best possible position to continue to support our customers."



### Regulatory Update



**Cesar Oh, Manager, Global Regulatory Affairs for Canada & Caribbean** shares how the Regulatory Team is using innovation and teamwork to overcome challenges relating to the pandemic:

"In the spring of 2020, Canada took immediate actions to reduce and contain the spread of the serious infectious disease COVID-19. Health Canada's mandate included prioritizing all the review processes related to COVID-19 products (drugs, medical devices, sanitation products and many others) to protect Canadians to the fullest possible extent.

Moreover, the COVID-19 pandemic has profoundly disrupted Health Canada's paper-based processes such as the issuance of an important document called the Certificate of a Pharmaceutical Product (CPP), required for any Caribbean registrations. In order to mitigate this obstacle, beginning in March 2020, the Regulatory Affairs Team created alternative solutions around the lack of CPP. In addition, the group has exhibited a team-player spirit across the functional departments, showing resilience and versatility in handling last minute request in two of Aruba's registration waves (a complete success). However, there is more work to be done and we will continue to strive to meet our goals by dissipating any registration obstacles in the Caribbean Market."



Apotex Portfolio cont'd

## Recent New Product Launches in the Caribbean

The following new products are now available for our Caribbean customers:

PRODUCT DESCRIPTION	PACK SIZE(S)
Apo-Abiraterone 250 and 500 mg Tabs	60 BLS
Apo-Colesevelam 625 mg Tabs	180 BTL
Apo-Nadolol 40 mg Tabs	100 BTL

Contact International Customer Service for further information at **1-416-401-7778** | [intcuser@apotex.com](mailto:intcuser@apotex.com).

## Launch Announcements and Communications

New Product Launches and Product Re-introductions will soon be announced to our Caribbean distributors via email. Click here for a link to the first New Product Launch Detail Aid:

**Detail Aid: Apo-Abiraterone**



## AA Pharma Product Introductions



AA Pharma products are now available for Caribbean markets. With over 100 export-ready SKUs, the AA portfolio provides a significant selection of legacy pharmaceuticals. All of AA Pharma's products are contract-manufactured by Apotex and share the same formulation as the previously marketed Apotex products. Contact AA Pharma at [customerservice@aapharma.ca](mailto:customerservice@aapharma.ca) for further information on how to order these products.



## Apotex Social Media

Apotex's presence on social media is snowballing! You can now follow us on Twitter, Facebook, LinkedIn and YouTube to stay current on Apotex news. Below is a link to recent posts:

**Our Most Read Stories of 2020**

## Apotex Corporate Video

We are excited to share our new Apotex Corporate video. This short video provides a succinct overview of our company's history, our guiding principles, and our manufacturing capabilities and strengths as we pursue our purpose of providing access to affordable medicines for millions of patients around the world. Visit <https://www.youtube.com/watch?v=SiH22KRpuTs> to view or download the video and share our story with your customers.

